TERMS FOR CONSIGNMENT

EACH LOT IS CHARGED ITS INDIVIDUAL COMMISSION, DEPENDING ON ITS REALIZED PRICE.

COMMISSIONS

If lot realizes up to \$40.00	30%
If lot realizes \$41.00 to \$500.00	25%
If lot realizes \$501.00 to \$900.00	20%
If lot realizes \$901.00 or more	15%

My auctions out-perform eBay even after I have taken my commission. My bidders include most serious eBay bidders, plus the bidders who no longer bother to troll through hundreds of mis-described 'junk' lots on eBay, but most importantly, they include those who are not on the Internet. In an area such as antique stereoviews, the collectors who are not on the Internet make up a more significant number than with more modern collectibles. I specialize in consignments.

IF YOU'RE LOOKING FOR IMMEDIATE REMUNERATION, I PAY THE HIGHEST PRICES WHEN BUYING OUTRIGHT AND WILL PAY SHIPPING BOTH WAYS IF WE CAN'T WORK OUT THE PURCHASE.

Please contact me if you would like to discuss consigning or selling. I have lots of room for consignments in 2015. No collection is too large. I can sell the collection, regardless of size, in one auction or more auctions, that is your choice. NO MATTER WHERE ON EARTH YOU LIVE, I can arrange to have your views professionally packed and shipped, with minimal effort on your part. In some VERY SPECIAL cases, I can contribute to, even cover the shipping costs.

Also, for people in my general geographic area, depending on the size of the consignment, I can arrange pickup by car or van. For less-giant consignments, if you want to mail the material, please address it to my business name, <u>Jefferson Stereoptics Inc.</u>, insure it for a figure with which you are comfortable, and describe the contents as 'Photo Images, No Duty Applicable.'

CHECK WITH ME FIRST BEFORE USING UNITED PARCEL SERVICE FOR SHIPMENTS, THEY HAVE SOME ETHICAL CHALLENGES

I prefer shippers DO NOT use UPS as I have had serious problems dealing with them. They have a 'tax' on the addressee which they call 'Brokerage Fees.' They charge this surprise tax on the addressee, so they can charge a low price to the sender. NOT ACCEPTABLE. The appropriate way is to simply be honest and open and raise the price at the counter.